

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
CHILDREN’S DENTAL SURGERY CENTER (CDSC)  
Advisory Committee Meeting  
Executive Conference Room  
Tuesday, May 29, 2018  
10:30 am**

**AGENDA FOR PUBLIC SESSION**

**I. PUBLIC COMMENTS**

**“Comments can be made concerning any matter within the Partnership’s jurisdiction; but if the matter is not on the agenda, there will be no discussion of the issue. A person addressing the Partnership will be limited to 5 minutes.”**

	<u><b>ACTION</b></u>	<u><b>EXHIBIT</b></u>
<b>II. CALL TO ORDER</b>		
<b>III. ROLL CALL</b>		
<b>IV. APPROVAL OF AGENDA</b>	*	
<b>V. APPROVAL OF MINUTES</b>		
A. April 24, 2018 Meeting Minutes	*	1
<b>VI. FINANCIAL REPORT</b>		
A. April 2018 Financials	*	2
<b>VII. ADMINISTRATOR REPORT</b>		
<b>VIII. OLD BUSINESS</b>		
<b>IX. NEW BUSINESS</b>		
A. Policies & Procedures Recommendation	*	
B. Credentialing / Privileging Recommendation	*	
<b>X. AGENDA FOR CLOSED SESSION</b>		
<b>Closed Session Items Pursuant the Brown Act will be:</b>		
1. Section 54954.5(h) Report Involving Trade Secrets – Regarding New Services. Estimated date of public disclosure will be in 2017		
2. Section 54954.5 (c); 54956.9 Conference with Legal Counsel for Initiation of Litigation.		
3. Section 1461 of the Health and Safety Code – Quality Management.		
4. Section 54957 Personnel Actions.		
<b>XI. NEXT MEETING DATE</b>		
<b>XII. ADJOURNMENT</b>		

**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
U.S. DENTAL SURGERY  
d/b/a CHILDREN'S DENTAL SURGERY CENTER (CDSC)  
Advisory Committee Meeting  
Executive Conference Room  
Tuesday, April 24, 2018  
10:30 am**

**PUBLIC COMMENTS**

None.

**CALL TO ORDER**

Edward Lujano, Bloss CEO, called the meeting to order at 10:29 am as we had a quorum.

**ROLL CALL**

Present: Edward Lujano, Bloss CEO; Fily Cale, Executive Assistant;  
Dawnita Castle, CFO; Glenn Arnold, Committee Member and  
Alfonse Peterson, Board Member

Others Present: Kyleene Powell, CDSC Administrator, David Thompson, CDSC and  
Kory Billings, Board Member

Absent: None

**APPROVAL OF AGENDA**

**A motion was made / seconded, (Alfonse Peterson / Glenn Arnold) to approve the April 24, 2018 agenda as presented. Motion carried.**

**APPROVAL OF MINUTES**

- A. March 26, 2018 CCDSC / CDSC Meeting Minutes to be approved at the April 26, 2018 Board of Directors Meeting

**FINANCIAL REPORT**

- A. February 2018 Financials, Exhibit 1

Dawnita Castle reported that for February 2018, CDSC had treated 101 patients and recorded a net loss in the amount of \$38,909. Net patient revenue per case was \$1,861 and expense per case was \$2,246.

B. March 2018 Financials, Exhibit 1a

For March 2018, CDSC treated 117 patients and recorded a profit of \$74,616. This profit consists of a retro payment for February in the amount of \$39,871 and March in the amount of \$87,453. This skews the net per patient revenue at \$2,844 and expense per case at \$2,206.

**A motion was made / seconded, (Alfonse Peterson / Glenn Arnold) to approve and accept the January 2018 Financial Report, Exhibit 1, as presented and March 2018 Financial, Exhibit 2 as presented. Motion carried.**

C. Recommendation of 2017 Financial Audit Draft, Exhibit 1b

Dawnita Castle reported that JWT & Associates audited the 2017 Financials for CDSC. In the opinion it states the financial statements were presented fairly in all material respects. For December 2017 total assets were at \$647,712 and total liability was \$3,516,254. The year ended with total revenues of \$2,783,180 and total expenses in the amount of \$3,337,786 and ended the year with a net loss of \$554,606.

**A motion was made / seconded, (Glenn Arnold / Alfonse Peterson) to recommend the acceptance of the 2017 Financial Audit Draft to the Board of Directors, Exhibit 1b as presented. Motion carried.**

**ADMINISTRATOR REPORT**

Kylene Powell reported that they treated more patients in March compared to February. Their authorizations are taking less days and they are able to get patients scheduled a lot faster.

They had another perfect day on March 6, 2018, they scheduled 8 patients and treated 8 patients. They have more 1 OR days, which allows for these perfect days.

CDSC is looking at getting zirconium crowns instead of what they currently have with New Smiles, which is porcelain in the front and stainless steel on the back and they can chip. One of the providers is interested in using Kinder Crowns which provide the zirconium crowns. They currently have a special with \$17 - \$18 per crown versus the \$19.95 per crown from New Smiles.

There is still a shortage with narcotics and Dr. Solomon is working with the vendors and we are ordering more through Henry Schein. There is still IV shortages and we enough for the next couple of months.

**OLD BUSINESS**

None.

**NEW BUSINESS**

A. Policies & Procedures Recommendation, Exhibit 4

None.

B. Credentialing / Privileging Recommendation

None.

**AGENDA FOR CLOSED SESSION**

Section 1461 of the Health and Safety Code – Quality Management.

**NEXT MEETING DATE**

The next Advisory Committee Meeting will be held Tuesday, May 29, 2018 at 10:30 a.m.

**ADJOURNMENT**

As there was no further business, the meeting adjourned into closed session at 10:39 am for the Quality Report under Section 1461 Quality Management.

The meeting reconvened into public session at 10:42 am and adjourned. No action taken.

Respectfully Submitted,

\_\_\_\_\_  
Glenn Arnold  
Advisory Committee Member

\_\_\_\_\_  
Edward Lujano  
Chief Executive Officer

**CENTRAL CALIFORNIA DENTAL SURGERY CENTER (CCDSC)  
Period Ended April 2018**

**April Financial Statements:**

Prior Month Comparison (**blue**)

Monthly Operating Report Summary (**green**)

**Accrual Basis**

Income Statement per Case Analyses (**white**)

January Check Register (**goldenrod**)

A/R Aging (**white**)

A/R Activity Summary (**pink**)

Monthly Billing by Insurance (**green**)

CENTRAL CALIFORNIA DENTAL SURGERY CENTER  
 MONTHLY OPERATING STATEMENT  
 PRIOR MONTH COMPARISON  
 7200 BMH CCDSC  
 D. THOMPSON

	APR 2018 ACTUAL	MAR 2018 ACTUAL	\$ VARIANCE	% VARIANCE
REVENUES				
CCDSC DENTAL SURGERY REV	305,007	344,244	(39,237)	(11.40)%
TOTAL PATIENT REVENUE	<u>305,007</u>	<u>344,244</u>	<u>(39,237)</u>	<u>(11.40)%</u>
DEDUCTIONS FROM REVENUES				
DENTAL SURGERY RD	(59,692)	(144,288)	(84,597)	58.63%
TOTAL DEDUCTIONS FROM REVENUE	<u>(59,692)</u>	<u>(144,288)</u>	<u>(84,597)</u>	<u>58.63%</u>
NET PATIENT REVENUE	<u>364,698</u>	<u>488,532</u>	<u>(123,834)</u>	<u>(25.35)%</u>
OTHER OPERATING REVENUE	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
TOTAL NET OPERATING REVENUE	<u><u>364,698</u></u>	<u><u>488,532</u></u>	<u><u>(123,834)</u></u>	<u><u>(25.35)%</u></u>
EXPENSES				
SALARIES				
MANAGEMENT AND SUPERVISION	9,314	9,227	(86)	(0.93)%
TECHNICAL AND SPECIALIST	3,907	3,907	0	0.00%
REGISTERED NURSE	13,372	12,800	(572)	(4.47)%
LISCENSED VOCATIONAL NURSE	4,351	4,480	129	2.89%
MEDICAL ASSISTANTS	14,560	14,122	(438)	(3.10)%
CLERICAL	8,975	9,040	64	0.71%
VACATION EXPENSE	679	(219)	(899)	409.76%
TOTAL SALARIES	<u>55,158</u>	<u>53,357</u>	<u>(1,801)</u>	<u>(3.38)%</u>
BENEFITS				
FICA	4,167	4,099	(69)	(1.68)%
HEALTH INSURANCE	5,642	4,330	(1,312)	(30.30)%
WORKERS COMPENSATION	1,839	0	(1,839)	
OTHER BENEFITS	102	101	(1)	(0.79)%
TOTAL BENEFITS	<u>11,750</u>	<u>8,529</u>	<u>(3,221)</u>	<u>(37.76)%</u>
TOTAL SALARIES AND BENEFITS	<u>66,907</u>	<u>61,886</u>	<u>(5,022)</u>	<u>(8.11)%</u>
PROFESSIONAL FEES				

CENTRAL CALIFORNIA DENTAL SURGERY CENTER  
 MONTHLY OPERATING STATEMENT  
 PRIOR MONTH COMPARISON  
 7200 BMH CCDCS  
 D. THOMPSON

	APR 2018 ACTUAL	MAR 2018 ACTUAL	\$ VARIANCE	% VARIANCE
CONSULTING & MANAGEMENT	12,500	12,500	0	0.00%
REGISTRY NURSING	0	1,755	1,755	100.00%
OTHER CONTRACTED SERVICE	2,141	3,067	926	30.19%
ANESTHESIOLOGIST	38,700	46,700	8,000	17.13%
DENTIST	43,187	48,648	5,461	11.23%
<b>TOTAL PROFESSIONAL FEES</b>	<b>96,527</b>	<b>112,669</b>	<b>16,142</b>	<b>14.33%</b>
SUPPLIES				
DENTAL SUPPLIES	12,601	7,463	(5,138)	(68.84)%
MEDICAL GASES	491	510	19	3.79%
PHARMACEUTICALS	3,388	6,584	3,196	48.55%
OTHER MEDICAL SUPPLIES	19,512	8,524	(10,987)	(128.89)%
FOOD	214	0	(214)	
LINEN	878	1,216	338	27.79%
CLEANING SUPPLIES	402	0	(402)	
OFFICE SUPPLIES	851	480	(371)	(77.32)%
EMPLOYEE APPAREL	1,051	1,359	308	22.66%
INSTRUMENTS & MINOR EQUIPMENT	110	142	32	22.47%
OTHER MINOR EQUIPMENT	0	442	442	100.00%
OTHER NON-MEDICAL SUPPLIES	1,568	558	(1,010)	(180.90)%
FREIGHT ON PURCHASES	208	177	(32)	(17.81)%
SALES TAX AND VARIANCE	154	277	123	44.46%
<b>TOTAL SUPPLIES</b>	<b>41,428</b>	<b>27,733</b>	<b>(13,695)</b>	<b>(49.38)%</b>
PURCHASED SERVICES				
REPAIRS AND MAINTENANCE	1,484	1,139	(345)	(30.30)%
MANAGEMENT SERVICES	100	200	100	50.00%
OTHER PURCHASED SERVICES	23,489	18,655	(4,834)	(25.91)%
<b>TOTAL PURCHASED SERVICES</b>	<b>25,073</b>	<b>19,994</b>	<b>(5,079)</b>	<b>(25.40)%</b>
DEPRECIATION				
DEPREC - LAND & IMPROVEMENTS	100	100	0	0.00%
DEPREC-LEASEHOLD IMPROVEMENTS	15	15	0	0.00%
DEPREC-EQUIPMENT	1,646	1,647	0	0.00%
<b>TOTAL DEPRECIATION</b>	<b>1,761</b>	<b>1,761</b>	<b>0</b>	<b>0.00%</b>
RENTS AND LEASES				
RENTAL - EQUIPMENT	124	124	0	0.00%
<b>TOTAL RENTS AND LEASES</b>	<b>124</b>	<b>124</b>	<b>0</b>	<b>0.00%</b>
UTILITIES				

CENTRAL CALIFORNIA DENTAL SURGERY CENTER  
 MONTHLY OPERATING STATEMENT  
 PRIOR MONTH COMPARISON  
 7200 BMH CCDSC  
 D. THOMPSON

	APR 2018 ACTUAL	MAR 2018 ACTUAL	\$ VARIANCE	% VARIANCE
OTHER OPERATING EXPENSES				
OTHER UNASSIGNED COSTS	333	300	(33)	(11.14)%
TELEPHONE	67	191	123	64.62%
SUBSCRIPTIONS & DUES	39	39	0	0.00%
TRAVEL	4,663	3,317	(1,345)	(40.55)%
OTHER EXPENSES	500	500	0	0.00%
TOTAL OTHER OPERATING EXPENSE	5,602	4,346	(1,255)	(28.88)%
TOTAL OPERATING EXPENSE	237,423	228,513	(8,910)	(3.90)%
NET INCOME FROM OPERATIONS	127,276	260,019	(132,743)	(51.05)%
NET INCOME BEFORE ALLOCATION OF OVERHEAD	127,276	260,019	(132,743)	(51.05)%
ALLOCATIONS				
ALLOCATION - SQ FT	4,625	4,417	(208)	(4.70)%
ALLOCATION - SALARY	498	663	166	25.00%
TOTAL ALLOCATIONS	5,123	5,081	(42)	(0.83)%
NET INCOME AFTER ALLOCATION OF OVERHEAD	122,153	254,938	(132,785)	(52.09)%
STATISTICS				
LABOR STATISTICS				
PRODUCTIVE HOURS	1,999	1,962	(37)	(1.86)%
NON-PRODUCTIVE HOURS	246	254	8	2.97%
TOTAL PAID HOURS	2,245	2,216	(29)	(1.31)%



RUN DATE: 05/22/18  
RUN TIME: 1550

Castle Family Health Centers GL \*\*LIVE\*\*

PAGE 4  
RUN: CCDSC REPORTS RPT: CCSDTLMO FMT: INC MO 1

CENTRAL CALIFORNIA DENTAL SURGERY CENTER  
MONTHLY OPERATING STATEMENT  
PRIOR MONTH COMPARISON  
7200 BMH CCDSC  
D. THOMPSON

	APR 2018 ACTUAL	MAR 2018 ACTUAL	\$ VARIANCE	% VARIANCE
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VISITS				
OTHER VISITS	168	192	24	12.50%
TOTAL VISITS	168	192	24	12.50%
PROCEDURES				

CENTRAL CALIFORNIA DENTAL SURGICAL CENTER  
 MONTHLY OPERATING REPORT SUMMARY  
 7200 BMH CGDSC  
 D. THOMPSON

	APR 2018 ACTUAL	APR 2017 ACTUAL	\$ VARIANCE	% VARIANCE	APR 2018 YTD ACTUAL	APR 2017 YTD ACTUAL	\$ VARIANCE	% VARIANCE
PATIENT SERVICES REVENUE	305,007	288,263	16,743.29	6%	2,540,292	2,747,313	(207,021)	(7.54)%
CCDSC DENTAL SURGERY REV	305,007	288,263	16,743.29	6%	2,540,292	2,747,313	(207,021)	(7.54)%
TOTAL PATIENT REVENUE	(59,692)	14,413	74,104.85	514%	(118,681)	177,277	295,958	166.95%
DEDUCTIONS FROM REVENUE	(59,692)	14,413	74,104.85	514%	(118,681)	177,277	295,958	166.95%
DENTAL SURGERY RD	364,698	273,850	90,848.14	33%	2,668,973	2,570,037	88,937	3.46%
TOTAL DEDUCTIONS FROM REVENUE	0	98,201	(98,200.50)	(100)%	0	98,216	(98,216)	(100.00)%
NET PATIENT REVENUE	364,698	372,051	(7,352.36)	(2)%	2,668,973	2,668,252	(9,279)	(0.35)%
OTHER REVENUE	55,158	50,037	5,120.94	(10)%	536,841	521,276	(15,565)	(2.99)%
TOTAL NET OPERATING REVENUE	11,750	10,094	1,656.09	(16)%	93,665	86,508	(7,157)	(8.27)%
OPERATING EXPENSES	96,527	100,881	4,354.17	4%	887,455	1,014,272	127,272	12.54%
SALARIES AND WAGES	41,428	32,273	9,155.34	(28)%	268,580	304,701	36,121	11.85%
EMPLOYEE BENEFITS	25,073	21,924	3,149.28	(14)%	166,194	177,132	10,938	6.18%
PROFESSIONAL FEES	1,761	1,930	168.87	9%	18,484	19,103	619	3.24%
SUPPLIES	124	124	0.00	0%	1,236	247	(989)	(400.00)%
PURCHASED SERVICES	0	0	0.00	0%	326	0	(326)	
DEPRECIATION	5,602	6,800	1,197.73	18%	59,541	78,458	18,916	24.11%
RENTS AND LEASES	237,423	224,062	(13,360.88)	(6)%	2,032,324	2,202,152	169,829	7.71%
INSURANCE	127,276	147,989	(20,713.24)	(14)%	626,649	466,100	160,550	34.45%
OTHER EXPENSES	0	833	(833.33)	(100)%	10,000	13,333	(3,333)	(25.00)%
TOTAL OPERATING EXPENSE	0	833	(833.33)	(100)%	10,000	13,333	(3,333)	(25.00)%
NET INCOME FROM OPERATIONS	127,276	148,822	(21,546.57)	(15)%	636,649	479,433	157,216	32.79%
NON-OPERATING REVENUE	0	0	0.00	0%	0	0	0	0.00%
NON-OPERATING EXPENSE	0	0	0.00	0%	0	0	0	0.00%
NET NON-OPERATING INCOME	0	833	(833.33)	(100)%	10,000	13,333	(3,333)	(25.00)%
NET INCOME	127,276	148,822	(21,546.57)	(15)%	636,649	479,433	157,216	32.79%

**BLOSS MEMORIAL HEALTHCARE DISTRICT**

**INCOME STATEMENT**

**\$ PER CASE**

Month of April 2018

	CCDSC	CCDSC
NUMBER OF CASES	<u>168</u>	<u>168</u>
NET PATIENT REVENUE	364,699	2,171
OTHER REVENUE	<u>0</u>	<u>0</u>
TOTAL NET OPERATING REVENUE	<u>364,699</u>	<u>2,171</u>
OPERATING EXPENSES		
SALARIES AND WAGES	55,158	328
EMPLOYEE BENEFITS	11,750	70
PROFESSIONAL FEES	96,527	575
SUPPLIES	41,428	247
PURCHASED SERVICES	25,073	149
DEPRECIATION	1,761	10
RENT	124	1
UTILITIES	0	0
INSURANCE	0	0
OTHER EXPENSES	<u>5,602</u>	<u>33</u>
TOTAL OPERATING EXPENSE	<u>237,423</u>	<u>1,413</u>
NET INCOME FROM OPERATIONS	127,276	758
NON-OPERATING REVENUE	<u>0</u>	<u>0</u>
NET INCOME	<u><u>127,276</u></u>	<u><u>758</u></u>

**Central California Dental Surgery Center  
April-18**

**Auto Debits - Old Account**

Bank Fees	332.93
Transfer to CCDSC New Account	0.00
Transfer to Bloss	0.00

**Grand Total** 332.93

**Central California Dental Surgery Center**

**Auto Debits - New Account**

Bank Fees	0.00
Transfer to Bloss for Payroll	162,702.46
Transfer to Bloss Account	0.00

**Grand Total** 162,702.46

RUN DATE: 05/01/18  
 RUN TIME: 0956  
 RUN USER: COOKS

Castle Family Health Centers AP \*\*LIVE\*\*  
 CHECK REGISTER BY DATE

GCDC  
 FROM 04/01/18 TO 04/30/18

DATE	CHECK NUM	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT	
						ISSUED/ CLEARED	VOIDED/ UNCLAIMED
04/02/18	002255	S0320	A SIMPLE SOLUTION	ISSUED	04/02/18	316.65	
04/02/18	002256	S0297	ALSCO, INC.	ISSUED	04/02/18	593.25	
04/02/18	002257	S0350	AT&T - CALNET 3	ISSUED	04/02/18	2.26	
04/02/18	002258	S0008	DENOVO	ISSUED	04/02/18	1527.10	
04/02/18	002259	S0098	MERCED COUNTY - CASTLE AIRPORT	ISSUED	04/02/18	25.49	
04/02/18	002260	S0016	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	04/02/18	1579.34	
04/02/18	002261	S0338	NUSMILE PEDIATRIC CROWNS	ISSUED	04/02/18	547.20	
04/02/18	002262	S0208	THE PLUS GROUP	ISSUED	04/02/18	508.38	
04/09/18	002263	S0320	A SIMPLE SOLUTION	ISSUED	04/09/18	319.40	
04/09/18	002264	S0297	ALSCO, INC.	ISSUED	04/09/18	297.85	
04/09/18	002265	S0191	HENRY SCHEIN MEDICAL (920126)	ISSUED	04/09/18	628.32	
04/09/18	002266	S0191	HENRY SCHEIN MEDICAL (920126)	ISSUED	04/09/18	3103.68	
			REMITTED TO: HENRY SCHEIN MEDICAL (1511259)				
04/09/18	002267	S0066	HENRY SCHEIN DENTAL (3194208)	ISSUED	04/09/18	1687.66	
04/09/18	002268	S0016	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	04/09/18	3868.86	
04/09/18	002269	S0338	NUSMILE PEDIATRIC CROWNS	ISSUED	04/09/18	463.90	
04/09/18	002270	S0233	ZENITH INSURANCE COMPANY	ISSUED	04/09/18	1839.00	
04/16/18	002271	S0297	ALSCO, INC.	ISSUED	04/16/18	296.08	
04/16/18	002272	S0035	AT&T	ISSUED	04/16/18	4.67	
04/16/18	002273	S0234	ELITECARE MEDICAL STAFFING, INC.	ISSUED	04/16/18	1754.50	
04/16/18	002274	S0317	HcBIntel	ISSUED	04/16/18	16800.62	
			REMITTED TO: HCBINTEL				
04/16/18	002275	S0191	HENRY SCHEIN MEDICAL (920126)	ISSUED	04/16/18	309.43	
04/16/18	002276	S0066	HENRY SCHEIN DENTAL (3194208)	ISSUED	04/16/18	1505.57	
04/16/18	002277	S0016	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	04/16/18	1895.12	
04/16/18	002278	S0055	VALLEY MEDICAL INSTRUMENT SERVICE	ISSUED	04/16/18	276.07	
04/16/18	002279	S0021	WESTCON MEDICAL	ISSUED	04/16/18	1127.29	
04/23/18	002280	S0350	AT&T - CALNET 3	ISSUED	04/23/18	15.78	
04/23/18	002281	S0191	HENRY SCHEIN MEDICAL (920126)	ISSUED	04/23/18	581.47	
04/23/18	002282	S0066	HENRY SCHEIN DENTAL (3194208)	ISSUED	04/23/18	5399.91	
04/23/18	002283	S0016	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	04/23/18	59.82	
04/23/18	002284	S0239	LOLA JEAN NEILS	ISSUED	04/23/18	774.50	
			REMITTED TO: OVERNIGHT HANDPIECE REPAIR				
04/25/18	002285	S0297	ALSCO, INC.	ISSUED	04/25/18	300.93	
04/25/18	002286	S0016	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	04/25/18	477.75	
04/25/18	002287	S0054	OFFICE DEPOT (32544746)	ISSUED	04/25/18	55.14	
04/30/18	002288	S0297	ALSCO, INC.	ISSUED	04/30/18	292.96	
04/30/18	002289	S0012	MAXDENT DENTAL SUPPLY, INC.	ISSUED	04/30/18	666.22	
04/30/18	002290	S0016	MCKESSON MEDICAL SURGICAL(54363856)	ISSUED	04/30/18	239.93	
04/30/18	002291	S0338	NUSMILE PEDIATRIC CROWNS	ISSUED	04/30/18	2214.95	
04/30/18	002292	S0346	SOMTHIN' FISHY	ISSUED	04/30/18	100.00	
<b>TOTAL \$</b>						<b>52457.05</b>	

**CENTRAL CALIFORNIA DENTAL SURGERY CENTER  
ACCOUNTS RECEIVABLE AGING SCHEDULE - 12 MONTH COMPARISON**

OPEN DENT	TOTAL	0 - 30	30 - 60	60 - 90	90 - 120	% < 60 DAYS	% > 90 DAYS
May-17	691,287	305,589	132,745	45,484	207,470	63.41%	30.01%
Jun-17	549,153	241,611	90,248	32,308	184,986	60.43%	33.69%
Jul-17	510,064	182,835	90,699	42,783	193,747	53.63%	37.98%
Aug-17	522,691	218,406	89,681	41,854	172,750	58.94%	33.05%
Sep-17	472,552	218,423	80,636	19,794	153,698	63.29%	32.53%
Oct-17	465,038	210,522	83,191	25,575	145,749	63.16%	31.34%
Nov-17	482,662	243,718	83,207	24,087	131,650	67.73%	27.28%
Dec-17	400,153	162,861	82,889	27,802	126,601	61.41%	31.64%
Jan-18	528,758	295,057	86,185	21,951	125,565	72.10%	23.75%
Feb-18	550,561	274,901	126,016	28,425	121,219	72.82%	22.02%
Mar-18	642,119	312,327	153,616	54,528	121,648	72.56%	18.94%
Apr-18	570,691	280,775	120,258	47,996	121,663	70.27%	21.32%
% OF TOTAL		49.20%	21.07%	8.41%	21.32%	0.00%	

CENTRAL CALIFORNIA DENTAL SURGERY CENTER  
 ACCOUNTS RECEIVABLE  
 12 MONTH COMPARISON  
 DAYS IN A/R

	CHANGE													
	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Mar-18	Apr-18
<b>OPEN DENT</b>														
BEG BALANCE	611,665	691,287	549,153	510,064	522,691	472,552	465,038	482,662	400,153	528,758	550,561	642,119	550,561	642,119
CHARGES	313,687	260,025	185,291	222,734	221,721	220,464	247,867	188,287	328,780	272,900	344,243	305,007	344,243	305,007
PAYMENTS	(218,915)	(387,509)	(214,646)	(198,405)	(258,974)	(213,840)	(216,821)	(261,371)	(183,351)	(297,899)	(336,013)	(435,883)	(336,013)	(435,883)
ADJUSTMENTS	(15,150)	(14,651)	(12,734)	(11,702)	(12,886)	(14,137)	(13,421)	(9,425)	(16,824)	46,802	83,327	59,449	83,327	59,449
NET IN(DE)CREASE	79,622	(142,134)	(39,089)	12,627	(50,139)	(7,514)	17,625	(82,509)	128,605	21,803	91,558	(71,428)	91,558	(71,428)
END BALANCE	691,287	549,153	510,064	522,691	472,552	465,038	482,662	400,153	528,758	550,561	642,119	570,691	642,119	570,691
COLLECTION % *	93.53%	96.36%	94.40%	94.43%	95.26%	93.80%	94.17%	96.52%	91.60%	118.64%	132.98%	115.79%	132.98%	115.79%
ADJUSTMENT %	6.47%	3.64%	5.60%	5.57%	4.74%	6.20%	5.83%	3.48%	8.40%	-18.64%	-32.98%	-15.79%	-32.98%	-15.79%
COLLECTION RATIO ** - NOT VALID	69.79%	149.03%	114.00%	89.08%	116.80%	97.00%	87.47%	138.82%	55.77%	109.16%	97.61%	142.91%	97.61%	142.91%
DAYS IN A/R	67.43	57.97	61.58	71.66	68.71	64.34	63.65	56.07	63.59	62.72	61.09	55.08	61.09	55.08

\*COLLECTION % = PAYMENTS DIVIDED BY TOTAL PAYMENTS & ADJUSTMENTS.

\*\*COLLECTION RATIO = PAYMENTS AS A % OF CURRENT CHARGES.

NOTE: DUE TO UNIDENTIFIED ERRORS WITHIN BOTH SYSTEMS, THE "DAYS IN A/R" DATA REPORTED ABOVE IS APPROXIMATE ONLY AT THIS TIME. FURTHER ANALYSIS AND POSSIBLE ASSISTANCE FROM THE SOFTWARE VENDORS MAY BE NECESSARY.

DENTAL SURGERY CENTER - ATWATER

MONTHLY BILLING BY INSURANCE

Administration

Apr-18

	NET	GROSS
<b>Anesthesia</b>		
FLAT	200.00	200.00
*Denti-Cal	26,883.30	87,150.00
Blue Shield Of California	600.00	600.00
MetLife Dental	450.00	450.00
	<u>\$ 28,133.30</u>	<u>\$ 88,400.00</u>
<b>Dental Common</b>		
FLAT	3,406.00	3,428.00
*Denti-Cal	204,408.80	294,655.00
Blue Shield Of California	2,093.60	2,458.00
Delta Dental of California	936.00	1,400.00
MetLife Dental	4,664.40	5,686.00
	<u>\$ 215,508.80</u>	<u>\$ 307,627.00</u>
<b>Facility Fees</b>		
FLAT	550.00	550.00
*California Health and Wellness	490.10	4,150.00
*Central California Alliance	32,319.68	196,375.00
*HPSJ Medi-cal	11,275.00	85,075.00
Anthem Blue Cross	4,293.44	4,293.44
Anthem Blue Cross Medi-cal	320.27	2,075.00
Blue Shield Of California	4,150.00	4,150.00
Health Net Medi-cal	4,455.21	38,430.00
O/P Medi-cal	894.44	8,300.00
Partnership Healthplan of California	541.46	4,510.00
UMR	2,075.00	2,075.00
	<u>\$ 61,364.60</u>	<u>\$ 349,983.44</u>
	<b>\$ 305,006.70</b>	<b>\$ 746,010.44</b>

INSURANCE PAYMENTS		PATIENT PAYMENTS		ADJUSTMENTS		INSURANCE WRITEOFFS	
*Central	-78,972.87	1	-5,704.60	DF-Contractual	-4,286.52	Partnership Healthplan of	-9.28
*Denti-Cal	-333,473.64	448	-398.00	DP-Contractual	-9,156.87	*Denti-Cal	-195.00
*HPSJ Medi-cal	-5,225.00	4342	-100.00	DA-Contractual	-1,845.62		
ACS Medi-cal	-464.60	7476	-398.00	Alliance Over 7	394.02		
Anthem Blue	-96.00	7472	-597.00	Retro Pmt	74,548.00		
Blue Shield Of	-811.30	7468	-397.00				
Cigna	-677.00	7368	-199.00		<b>\$ 59,653.01</b>		
Health Net	-3,754.60	7442	-750.00				
O/P Medi-cal	-1,634.29	7399	-796.00				
Partnership	-240.05	7473	-398.00				
		7486	-796.00				
	<u>-\$ 425,349.35</u>						
			<u>-\$ 10,533.60</u>				

TOTAL ACCOUNTS RECEIVABLE	
Beginning A/R:	642,118.65
Net Charges:	305,006.70
Insurance Payments:	-425,349.35
Patient Payments:	-10,533.60
Adjustments:	59,653.01
Writeoffs:	-204.28
<b>Total A/R:</b>	<b>\$ 570,691.13</b>