

BLOSS MEMORIAL HEALTHCARE DISTRICT
FY 2018 BUDGET

Attached is the 2018 Budget Reports which include both the Summary and Detail Formats, including individual reports from BMHD's Dental Surgery Centers.

Individual reports include:

BMHD FY 2018 and individual Department Reports for SKDSC and CCDSC.

Although CDSC is a separate entity it is included in the BMHD Budget as a single line item in Non Operating Revenue which represents BMHD's 65% share of the budgeted operating results of CDSC, a separate report is included for CDSC as information only.

The FY 2018 Budget reflects a projected accrual Net Profit of \$11,141, which includes a Net Non-Operating Revenue of \$2,024,010.

An overview of Budget Development and significant changes is as follows:

Dental Surgery Center Budgeted Profit (Loss):

CCDSC	\$ 250,582
SKDSC	(\$255,559)
CDSC	\$123,935

Operating Expenses – The Majority of BMHD Operating Expense consist of operating costs of CCDSC. The CCDSC Budget was developed by the DSC Administrator using a conservative approach in forecasting projected case levels, reimbursement changes and estimated costs increases such as the anticipated Mandated Minimum Wage and Merit increases. Depreciation Expense is projected on the schedule of existing Assets, with no anticipated additions at this time.

Total Non Operating Revenue is calculated to reflect anticipated Year End Distributions – For FY 2018 Bloss Trust Revenue are budgeted at the estimate actual receipts of the last Fiscal Year to be conservative. Non Operating Revenue from Bloss's Partnership share of CDSC's Budgeted Net Income is \$80,558 (Bloss's 65% of projected CDSC Net Income of \$123,935 during FY 2018).

Capital Expenditures estimates are included for FY 2018 Budget totaling \$253,280 for roofing repairs at Castle and Bloss sites. Capital Funds include the Capital Improvements Investment at current value as of May 2017 of \$241,140 less interest earned. Funded Depreciation estimated at \$63,588 based off of the 10% budgeted YTD Net Income before depreciation.

SUMMARY**Bloss Memorial Healthcare District, A Public Entity****FY 17 BUDGET**

NET PATIENT REVENUE	<u>3,075,286</u>
OTHER REVENUE	<u>21,794</u>
TOTAL NET OPERATING REVENUE	<u>3,097,080</u>
OPERATING EXPENSES	
SALARIES AND WAGES	643,293
EMPLOYEE BENEFITS	151,827
PROFESSIONAL FEES	1,400,518
SUPPLIES	391,598
PURCHASED SERVICES	767,683
DEPRECIATION	658,019
RENTS AND LEASES	228,529
UTILITIES	624,745
INSURANCE	99,362
OTHER EXPENSE	<u>136,063</u>
TOTAL OPERATING EXPENSE	<u>5,101,637</u>
NET INCOME FROM OPERATIONS	-2,004,557
NON-OPERATING REVENUE	2,024,010
NON-OPERATING EXPENSE	<u>8,312</u>
NET NON-OPERATING INCOME	<u>2,015,698</u>
NET INCOME	<u>11,141</u>

DETAILED

Bloss Memorial Healthcare District, A Public Entity

FY 18 BUDGET

REVENUES

NET PATIENT REVENUE (ccds c)	3,075,286
REBATES/REFUNDS	101
A/P DISCOUNTS TAKEN	80
MISC OTHER OPERATING	10,980
SERVICES REIMBURSEMENT	8,948
BAD DEBT RECOVERY	1,685
TOTAL OTHER OPERATING REVENUE	21,794
TOTAL NET OPERATING REVENUE	3,097,080

EXPENSES

SALARIES

MANAGEMENT AND SUPERVISION	157,377
TECHNICAL AND SPECIALIST	32,425
REGISTERED NURSE	169,206
LISCENED VOCATIONAL NURSE	37,363
MEDICAL ASSISTANTS	137,317
CLERICAL	98,937
VACATION EXPENSE	10,668

TOTAL SALARIES **643,293**

BENEFITS

FICA	47,821
UNEMPLOYMENT INSURANCE	7,829
HEALTH INSURANCE	51,231
PENSION PLAN	32,818
WORKERS COMPENSATION	10,857
OTHER BENEFITS	1,271

TOTAL BENEFITS **151,827**

TOTAL SALAIRES AND BENEFITS **795,120**

PROFESSIONAL FEES

CONSULTING & MANAGEMENT	151,400
LEGAL	41,759
ACCOUNTING/AUDIT	29,550
OTHER CONTRACTED SERVICE	67,812
ANESTHESIOLOGIST	566,325
DENTIST	543,672
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TOTAL PROFESSIONAL FEES	1,400,518
SUPPLIES	
DENTAL SUPPLIES	99,006
SUTURES & SURIGICAL NEEDLES	50
MEDICAL GASES	6,617
PHARMACEUTICALS	56,904
OTHER MEDICAL SUPPLIES	139,278
FOOD	749
LINEN	16,851
CLEANING SUPPLIES	1,892
OFFICE SUPPLIES	12,629
EMPLOYEE APPAREL	11,503
INSTRUMENTS & MINOR EQUIPMENT	5,495
OTHER MINOR EQUIPMENT	17,360
OTHER NON-MEDICAL SUPPLIES	17,232
INVENTORY ADJUSTMENTS	
FREIGHT ON PURCHASES	1,710
SALES TAX AND VARIANCE	4,322
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TOTAL SUPPLIES	391,598
PRUCHASED SERVICES	
REPAIRS AND MAINTENANCE	109,238
MANAGEMENT SERVICES	13,680
RECRUITING	90
OTHER PURCHASED SERVICES	644,675
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TOTAL PURCHASED SERVICES	767,683
DEPRECIATION	
DEPREC-LAND & IMPROVEMENTS	6,808
DEPREC-BUILDINGS & IMPROVEMENT	518,663
DEPREC-LEASEHOLD IMPROVEMENT	10,418
DEPREC-EQUIPMENT	122,130
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TOTAL DEPRECIATION	658,019

RENTS AND LEASES

RENTAL - BUILDING	227,948
RENTAL - EQUIPMENT	581

TOTAL RENTS AND LEASES	228,529
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UTILITIES

ELECTRICITY	409,169
NATURAL GAS	85,785
WATER	28,935
UTILITIES - OTHER	100,856

TOTAL UTILITIES	624,745
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OTHER OPERATING EXPENSES

INSURANCE	99,362
TAX AND LICENSE	20,974
OTHER UNASSIGNED COSTS	3,908
TELEPHONE	9,588
SUBSCRIPTIONS & DUES	8,866
TRAINING	2,453
TRAVEL	41,335
ADVERTISING	19,691
OTHER EXPENSES	16,317
INTEREST EXPENSE	931
CONTINGENCY EXP	12,000

TOTAL OTHER OPERATION EXPENSE	235,425
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TOTAL OPERATING EXPENSE	5,101,637
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NET INCOME FROM OPERATIONS	(2,004,557)
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NON-OPERATING REVENUES

BLOSS TRUST	391,885
GAIN ON INVESTMENTS	24,432
CDSC	80,558
GRANT REVENUE	10,000
PROPERTY TAX REVENUE	330,604
RENTAL INCOME	1,186,531

TOTAL NON-OPERATING REVENUE	2,024,010
NON-OPERATING EXPENSE	
CFHC	5,000
LOSS ON MARKETABLE SECURITE	<u>3,312</u>
TOTAL NON-OPERATING EXPENSE	8,312
NET NON-OPERATING INCOME	2,015,698
NET INCOME (LOSS)	<u><u>11,141</u></u>

SUMMARY

CENTRAL CALIFORNIA DENTAL SURGICAL CENTER

FY 18 BUDGET

NET PATIENT REVENUE	<u>3,075,286</u>
OTHER REVENUE	<u>0</u>
TOTAL NET OPERATING REVENUE	<u>3,075,286</u>
OPERATING EXPENSES	
SALARIES AND WAGES	643,293
EMPLOYEE BENEFITS	151,827
PROFESSIONAL FEES	1,382,663
SUPPLIES	344,829
PURCHASED SERVICES	181,575
DEPRECIATION	22,897
RENTS AND LEASES	166
OTHER EXPENSE	<u>97,455</u>
TOTAL OPERATING EXPENSE	<u>2,824,705</u>
NET INCOME FROM OPERATIONS	250,582
NON-OPERATING REVENUE	0
NON-OPERATING EXPENSE	<u>0</u>
NET NON-OPERATING INCOME	0
NET INCOME	<u>250,582</u>

SUMMARY

SIERRA KINGS DENTAL SURGERY CENTER

FY 18 BUDGET

NET PATIENT REVENUE	<u>0</u>
OTHER REVENUE	<u>0</u>
TOTAL NET OPERATING REVENUE	<u>0</u>
OPERATING EXPENSES	
SALARIES AND WAGES	0
EMPLOYEE BENEFITS	0
PROFESSIONAL FEES	0
SUPPLIES	0
PURCHASED SERVICES	4,500
DEPRECIATION	4,619
RENTS AND LEASES	227,948
OTHER EXPENSE	<u>18,492</u>
TOTAL OPERATING EXPENSE	<u>255,559</u>
NET INCOME FROM OPERATIONS	-255,559
NON-OPERATING REVENUE	0
NON-OPERATING EXPENSE	<u>0</u>
NET NON-OPERATING INCOME	<u>0</u>
NET INCOME	<u><u>-255,559</u></u>

SUMMARY**CHILDRENS DENTAL SURGERY CENTER****FY 18 BUDGET**

NET PATIENT REVENUE	<u>3,665,185</u>
OTHER REVENUE	<u>0</u>
TOTAL NET OPERATIONG REVENUE	<u>3,665,185</u>
OPERATING EXPENSES	
SALARIES AND WAGES	769,321
EMPLOYEE BENEFITS	119,898
PROFESSIONAL FEES	1,439,430
SUPPLIES	477,767
PURCHASED SERVICES	165,959
DEPRECIATION	44,010
RENTS AND LEASES	391,787
UTILITIES	65,976
INSURANCE	20,034
OTHER EXPENSE	<u>47,068</u>
TOTAL OPERATING EXPENSE	<u>3,541,250</u>
NET INCOME FROM OPERATIONS	123,935
NON-OPERATING REVENUE	0
NON-OPERATING EXPENSE	<u>0</u>
NET NON-OPERATING INCOME	0
NET INCOME	<u>123,935</u>

BLOSS MEMORIAL HEALTHCARE DISTRICT
CAPITAL EXPENDITURES
FY 2018 BUDGET

LEVEL OF PRIORITY

FIRST PRIORITY HIGH

ITEM	LOCATION	QUOTE
ROOFING	CASTLE BUILDING	238,000

LEVEL OF PRIORITY

SECOND PRIORITY HIGH

ITEM	LOCATION	QUOTE
ROOFING	BLOSS BUILDING	15,280

TOTAL CAPITAL EXPENDITURES	\$253,280
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FUNDS FOR CAPITAL EXPENDITURES

CAPITAL IMPROVEMENTS INVESTMENTS	241,140
FUNDED DEPRECIATION	63,588

TOTAL OF FUND ACCOUNTS	\$304,728
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BLOSS MEMORIAL HEALTHCARE DISTRICT
CAPITAL EXPENDITURES

ROOFING

CASTLE SITE LOCATED
AT 3605 HOSPITAL ROAD
ATWATER, CA 95301



PROPOSAL AND CONTRACT

Contractors License No. 269168

P.O. Box 568 Clovis CA 93613
Phone: (559) 299-1282 Fax: (559) 299-5192

SOLARGUARD FOAM SYSTEMS, INC.

Date: February 14, 2017

Rick Ramirez
Castle Family Health Centers
3605 Hospital Road
Atwater CA 95301-5173

Re: Urethane Foam Roofing
East Side

Proposal#17014

We propose to furnish all the materials and perform all necessary labor to complete the following:

Power broom and vacuum the roof top to remove gravel approximately 63,250 sq.ft.. Remove all old roofing and mastic from around all penetrations and drains. Mask off all HVAC units and roof mounted pipes / conduits. Apply Ultra-Bond 10 foam roofing primer to the entire re-roof area. Re-seal all the seams on the perimeter cap metal.

Install 1 1/2 inch thick spray in place polyurethane roofing grade foam. All foam to be (2.5 lbs/cubic foot density) and installed neatly and evenly.

All foam to be coated with a class A acrylic elastomeric coating at the rate of 3 gallons per 100 square feet to a theoretical thickness of 28 mils.

After final coat, install 250 lin.ft. of coated walk ways and 8,400 sq.ft. of coated walk area around roof equipment in all 3 equipment well areas.

Walk areas will be base coated with a 100% solid urethane coating at the rate of 3 gallons per 100 sq.ft. to a theoretical thickness of 48 mils.

A gray colored top will be installed over the walk areas with a class A acrylic elastomeric coating at the rate of 2 gallons per 100 square feet to a theoretical thickness of 19 mils. Broadcast granules into the final walk area coat at the rate of 35 lbs per 100 sq.ft.

Note: Price does not include permit.

APPROX. DELIVERY / COMPLETION DATE: _____ To be scheduled _____

All of the above work is to be completed in a substantial manner according to standard practices for the sum of:

_____ Two hundred thirty-eight thousand _____ Dollars _____ \$238,000.00 _____

Deposit of 30% to be made before the start of the project. Final payment to be made at the time of job completion. This quotation is valid for 30 days. All materials and workmanship are guaranteed for 15 years.

Acceptance

You are hereby authorized to furnish all materials and labor required to complete the work in the above proposal.

Client Signature: _____ DATE: _____

"NOTICE TO OWNER"

Contractors are required by law to be licensed and regulated by the Contractor's State License Board. Any questions concerning a contractor may be referred to the registrar of the board whose address is:

Contractors State License Board, 9821 Business Park Drive, Sacramento, CA 95827, Phone (800) 321-CSLB

In compliance with California State License Board requirements under (Section 7018.5-Contractors License Law)

Under the Mechanics' Lien Law, any contractor, subcontractor, laborer, material man or other person who helps to improve your property and is not paid for his labor, services or material, has a right to enforce his claim against your property.

Under the law, you may protect yourself against such claims by filing, before commencing such work or improvement, an original contract for the work of improvement or a modification thereof, in the office of the county recorder of the county where the property is situated and requiring that a contractor's payment bond be recorded in such office. Said bond shall be in an amount not less than fifty percent (50%) of the contract price and shall, in addition to any conditions for the performance of the contract, be conditioned for the payment in full of the claims of all persons furnishing labor, services, equipment or materials for the work described in said contract.

BLOSS MEMORIAL HEALTHCARE DISTRICT
CAPITAL EXPENDITURES

ROOFING

BLOSS SITE LOCATED
AT 1251 GROVE AVE
ATWATER, CA 95301

Armor Roofing

PUT ON THE FULL ARMOR

LIC 759855

John Jewell 209-595-4164

ph 209.525.9773

fax 209.525.9700

1337 LONE PALM AVENUE
MODESTO, CA 95351-1536

Castle Family Health Center	Rick Ramirez	February 28, 2017
Property Owner	Job Contact, if different	Date
1691 Third Street Atwater, CA. 95301		ramirezr@cfhcinc.org
Job Address / City / State / Zip Code		E-Mail Address
	209-617-0346	
Main #	Cell #	Fax #
		Work #

Billing Address / City / State / Zip Code _____ Attention To _____

ROOF CONTRACT	ROOFING DETAILS
<p>ARMOR ROOFING IS PLEASED TO SUBMIT A PROPOSAL TO RE-ROOF / IMPROVE THE PROPERTY DESCRIBED ABOVE, AS FOLLOWS:</p> <p>Necessary Permits and Fees will be supplied by Armor Roofing / General Contractor / Owner.</p> <p>A Limited Workmanship Warranty by Armor Roofing will be for a period of <u>15</u> years.</p> <p>THIS WRITTEN WARRANTY, VAID AT THE COMPLETION OF YOUR PROJECT, IS THE SOLE AND EXCLUSIVE REMEDY FOR ANY AND ALL WORKMANSHIP CLAIMS. Armor Roofing does not warranty, either expressed or implied, the selected product(s) against defects of any kind. The manufacturer warranty for the materials you have selected will be presented at the time of the completion of job and payment to Armor Roofing.</p> <p><input checked="" type="checkbox"/> ROOFING \$ <u>15,280.00</u></p> <p><input type="checkbox"/> RAIN GUTTERS \$ _____</p> <p><input type="checkbox"/> OTHER _____ \$ _____ (CHIMNEY, SKYLIGHT, WALL FLASHING, ETC)</p> <p>TOTAL \$ <u>15,280.00</u></p> <p>Armor Roofing will furnish and perform all labor necessary to perform the work specified at the property listed above as "Job Address" on behalf of hte owner, in accordance with the Attached Specified Sheet(s), Notices, Warranty, Terms and Conditions (listed on the back of this contract.</p> <p>Here in the total sum of \$ <u>fifteen thousand two hundred and eighty</u> dollars.</p> <p>Down Payment, of 10% \$ <u>1000.00</u> is due upon signing of this contract 50% of payment is due upon loading of materials, & the remaining balance is due upon the completion of the roofing. The Rain Gutters, Solar Fans, Ridge-Rakes, Light Tunnel(s) will be paid upon their individual completion, thus not to withhold the balance due upon completion of roofing.</p> <p>Time for starting and completing. The work to be performed by Armor Roofing, pursuant of this Agreement shall be substantially commenced within <u>20</u> days from this date or approx on <u>3/20/17</u> date and shall be substantially completed within <u>3</u> days from this date or approximately on <u>3/23/17</u> date.</p> <p>Substantial Commencement of Work Shall be defined as: the earlier of removal of your existing roof or loading of new roofing materials as applicable. Contractor's failure to substantially commence work, without lawful excuse, within twenty (20) days from the date specified above, is a violation of the Contractor's State License Law. Additional Terms and Conditions are outlined on the back of this contract.</p>	<p>YES NO</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • REROOF: <u>MAIN</u> PROPERTY DESCRIPTION <u>IB Roof Systems 50 mil white</u> BRAND / YR / COLOR _____</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • REROOF: _____ PROPERTY DESCRIPTION _____ BRAND / YR / COLOR _____</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • REMOVE <u>0</u> layers to sheeting. ADDITIONAL LAYERS TO BE REMOVED WILL INCURE \$ _____ per layer.</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • REMOVE DEBRIS ARMOR USES COMPANY VEHICLES TO REMOVE ALL DEBRIS AND TRASH.</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • INSTALL Solid Sheeting over Skip USE EXTERIOR GRADE 7/16 OSB PLYWOOD</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • REPLACE Dry Rotted, Damaged Wood COST PER MAN/PER HOUR PLUS MATERIALS. OWNER IS RESPONSIBLE TO PAINT ALL AREAS.</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • Use: <u>4 oz separation sheeting</u> FELT PAPER TYPE _____</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • INSTALL metal nosing on all non gutter edges and <u>valley metal</u>. COLOR <u>PVC White</u></p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • INSTALL ridge on rakes _____ FEET _____</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • REPLACE existing metal pipe & vent. Paint to coordinate w/ roof.</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • SOLAR & SATELLITE DISH Owner responsible to turn off water and pipes below roof line. Armor is not responsible for alignment.</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • ANTENNA <input type="radio"/> REMOVE AND DISCARD <input type="radio"/> LEAVE ON ROOF <input type="radio"/> REMOVE AND SAVE</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • OPEN BEAM <input type="radio"/> ALL <input type="radio"/> PARTIAL</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • INSTALL RAIN GUTTERS REMOVE AND REPLACE # _____ FEET _____</p> <p><input type="checkbox"/> <input checked="" type="checkbox"/> • DOWNSPOUTS FEET _____ COLOR _____</p> <p><input checked="" type="checkbox"/> <input type="checkbox"/> • TITLE 24 <input type="radio"/> ADD R VALUE _____ <input type="radio"/> ADD _____ SQ IN VENTILATION <input type="radio"/> OWNER RESP. FOR CERTIFIED AC TEST <input checked="" type="checkbox"/> OTHER: <u>COOL RATED ROOF</u></p>

CUSTOMER'S SIGNATURE _____ **DATE** _____

John Jewell John Jewell, owner

ARMOR ROOFING / REP _____ **DATE** _____

ADDITIONAL SPECIFICATIONS

Prepare existing roof for IB Roof Systems single ply membrane 50 mil white. Install 4 ounce separation sheeting. Install new PVC clad metal white as needed along perimeter. Provide Title 24 compliance by installing a cool rated system. Provide Lifetime material warranty and 20 year workmanship warranty.

Armor Roofing to obtain permit and schedule necessary inspections. Armor Roofing to clean up, haul away, and remove roofing related debris.

Armor Roofing maintains general liability and workers compensation on all employees at all times. Property owner to be listed as additional insured on Armor's insurance policy.



PROPOSAL AND CONTRACT

Contractors License No. 269168

P.O. Box 568 Clovis CA 93613
Phone: (559) 299-1282 Fax: (559) 299-5192

Date: February 15, 2017

Rick Ramirez
Castle Family Health Centers
3605 Hospital Road
Atwater CA 95301-5173

Re: Urethane Foam Roofing
Day Break Adult Day Health
1251 Grove Ave
Atwater CA 95301

Proposal#17015

We propose to furnish all the materials and perform all necessary labor to complete the following:

Clean entire roof area approximately 5,295 sq.ft.. Remove all old roofing and mastic from around all penetrations and drains. Remove the first row of tile roofing and install counter flashing at roof transition, re-install tile after foam roofing application. Mask off all HVAC units and roof mounted pipes / conduits. Apply Ultra-Bond 10 foam roofing primer to the entire re-roof area. Re-seal all the seams on the perimeter cap metal.

Install 1inch thick spray in place polyurethane roofing grade foam. All foam to be (2.5 lbs/cubic foot density) and installed neatly and evenly.

All foam to be coated with a class A acrylic elastomeric coating at the rate of 3 gallons per 100 square feet to a theoretical thickness of 28 mils.

Note: Price does not include permit.

APPROX. DELIVERY / COMPLETION DATE: _____ To be scheduled _____

All of the above work is to be completed in a substantial manner according to standard practices for the sum of:
_____ Eighteen thousand eight hundred _____ Dollars _____ \$18,800.00 _____

Deposit of 30% to be made before the start of the project. Final payment to be made at the time of job completion. This quotation is valid for 30 days. All materials and workmanship are guaranteed for 15 years.

Acceptance

You are hereby authorized to furnish all materials and labor required to complete the work in the above proposal.

Client Signature: _____ DATE: _____

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Contractors State License Board, 9821 Business Park Drive, Sacramento, CA 95827, Phone (800) 321-CSLB

In compliance with California State License Board requirements under (Section 7018.5-Contractors License Law) Under the Mechanics' Lien Law, any contractor, subcontractor, laborer, material man or other person who helps to improve your property and is not paid for his labor, services or material, has a right to enforce his claim against your property.

Under the law, you may protect yourself against such claims by filing, before commencing such work or improvement, an original contract for the work of improvement or a modification thereof, in the office of the county recorder of the county where the property is situated and requiring that a contractor's payment bond be recorded in such office. Said bond shall be in an amount not less than fifty percent (50%) of the contract price and shall, in addition to any conditions for the performance of the contract, be conditioned for the payment in full of the claims of all persons furnishing labor, services, equipment or materials for the work described in said contract.