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# PUBLIC NOTICE

Bloss Memorial Healthcare District, A Public Entity • 3605 Hospital Road, • Atwater, California 95301 •  
(209) 381-2000 x 7002 • fax: (209) 722-9020

**Date:** December 28, 2018

**Phone:** (209) 724-4102

**Fax:** (209) 722-9020

Bloss Memorial Healthcare District will hold their December 2018 Finance Committee meeting on Thursday, January 3, 2019 at 1:30 pm in the Board Room at 3605 Hospital Road, Atwater, CA 95301.

Bloss Memorial Healthcare District will hold their **December 2018 Board of Directors** meeting on Thursday, January 3, 2019 at 2:00 pm in the Board Room at 3605 Hospital Road, Atwater, Ca 95301.

I, Fily Cale, posted a copy of the agenda of the Board of Directors of Bloss Memorial Healthcare District, said time being at least 24 hours in advance of the meeting of the Board of Directors.



**XI. NEXT MEETING DATE**

**XII. ADJOURNMENT**

Assistance for those with disabilities: If you have a disability and need accommodation to participate in the meeting, please call Fily Cale at (209) 724-4102 or (209) 381-2000 extension 7000 for assistance so that any necessary arrangements may be made.

Any written materials relating to an agenda item to be discussed in open session of a regular meeting that is distributed within the 72 hours prior to the meeting is available for public inspection at the time the record is distributed to all, or a majority of all, members of the Board. These documents are available from the Executive Assistant in administration at 3605 Hospital Road, Suite F, Atwater, California 95301.

**BLOSS MEMORIAL HEALTHCARE DISTRICT (BMHD)  
BOARD OF DIRECTORS MEETING  
BOARD ROOM  
Wednesday, November 28, 2018  
2:00 pm**

**CALL TO ORDER**

Kory Billings, Board Chair, called the meeting to order at 2:00 pm.

**ROLL CALL**

Board Members Present: Kory Billings, Chair; Al Peterson, Secretary / Treasurer; Lloyd Weaver, Board Member; Bob Boesch, Board Member and Glenn Arnold @ 2:47 pm

Others Present: Edward Lujano, CEO; Fily Cale, Executive Assistant; Dawnita Castle, CFO; Ralph Temple, Jr., Legal Counsel and Peter Mojarras, CFHC COO

Absent: None

**APPROVAL OF AGENDA**

**A motion was made / seconded, (Lloyd Weaver / Alfonse Peterson) to approve the November 28, 2018 agenda with change. Motion carried.**

**PUBLIC COMMENTS**

None.

**APPROVAL OF MINUTES**

A. October 25, 2018 Board of Directors Meeting, Exhibit 1

**A motion was made / seconded, (Alfonse Peterson / Lloyd Weaver) to approve and accept the October 25, 2018 Board of Directors Meeting minutes as presented, Exhibit 1. Motion carried.**

B. November 1, 2018 Special Board of Directors Meeting, Exhibit 1a

**A motion was made / seconded, (Lloyd Weaver / Glenn Arnold) to approve and accept the November 1, 2018 Special Board of Directors Meeting minutes as presented, Exhibit 1. Motion carried.**

## FINANCIAL REPORT

### A. October 25, 2018 Finance Committee Meeting Minutes, Exhibit 2

**A motion was made / seconded, (Alfonse Peterson / Glenn Arnold) to accept the October 25, 2018 Finance Committee Meeting minutes as presented. Exhibit 2. Motion carried.**

### B. Chief Financial Officer Report, Exhibit 3

Dawnita Castle, CFO, reported that she had looked into the State HELP Loan for the roof project. She contacted Eric and let him know BMHD was starting the project, informed him of the cost and if it was a reimbursable program. He informed her that it was not, BMHD would submit the application and it would then go to a board meeting for approval, their next board meeting will be in January 2019. They would then pay the actual contractor. She created a cash projection starting with the ending cash balance in November and moving forward. If BMHD had to pay all roof repairs in November with a 30% contingency expense BMHD would end October with a cash balance of \$2,107,000. Our monthly expenses are \$140,000 – \$150,000 and she has \$161,000 with buffers. Should something come up in the future she will reach out to the State HELP Loan program.

The October 31, 2018, Operating Cash Balance was at \$3,306, 778 and Days Cash on Hand was 734 days. In the month of October 2018, BMHD recorded total revenues in the amount of \$16,160 and total expenses in the amount of \$211,806. Total BMHD expenses include \$21,384 of SKDSC expenses and a loss in the two investment accounts totaling \$18,821. Depreciation expense was \$53,349. She spoke to Michael Muhareb, LPL Financial and he informed her that October was terrible for the stock market and it could have been worse if not for the policy & procedure in place. BMHD had a total net gain before depreciation in the amount of \$3,704 and a net loss in the amount of \$49,645 after depreciation.

### C. October 2018 Payroll, Electronic Payments and Check Register, Exhibit 4

**A motion was made / seconded, (Glenn Arnold / Bob Boesch) to approve and accept the October 2018 Payroll in the amount \$17,093.73 and Accounts Payable in the amount of \$752,876.93 for a total Disbursement of \$769,970.66, Exhibit 4. Motion carried.**

Dawnita Castle reported that \$584,645.22 are patient payments that are still being deposited into BMHDs bank accounts for DSCA. David Thompson is working with Denti-Cal on this.

## CHIEF EXECUTIVE OFFICER REPORT

Edward Lujano, CEO, reported that the water heaters at the Bloss and Castle sites, both went out at the same time. They were both replaced with 100 gallon water heaters at a total cost of approximately \$10,000.

The website is still being updated and we'll revisit next year after the strategic planning meeting.

Edward Lujano has been working closely with David Thompson, DSCA and would like to discuss this item in Closed Session regarding the Parlier project.

## **OLD BUSINESS / REPORTS**

### A. Castle Family Health Centers, Inc Report, Exhibit 5

Peter Mojarras, CFHC, COO, reported that CFHC saw over 12,000 visits last month.

CFHC has also been working on relationships, UCSF Fresno residents along with the Endowment group in Turlock that is part Emanuel Hospital. Grant dollars have been provided to CFHC, one for a Registered Dietician with a one year commitment. She is working with the ASD in developing a curriculum to get kids to eat healthier foods. She will also be doing group tours at local grocery stores on how to read food labels.

The mobile unit will also be going out to do some outreach. It has gone to Turlock Gospel Mission and it will also be going local in Atwater, Winton and possibly Ballico.

Peter Mojarras also mentioned that CFHC has brought in Dr. Reddy and Dr. Renato, endocrinologist. They will be joining CFCH in the New Year, along with a family practice and LCSW.

There has been no grant release to apply for the FQHC.

### B. Bloss Board Member Report

Kory Billings reported that the Board will be getting together on December 13, 2018 in order to recognize Mr. Weaver's retirement from the Board.

### C. Roof Update

Edward Lujano reported that the roof construction is underway. Two weeks ago they removed the first layer of the roof. There are multiple layers and if it rains it won't leak. They have not started on the Bloss site yet. Everything is on schedule.

The tenants were all informed and we haven't had any problems.

Materials are being stored on the urgent care side of the facility. At Bloss they will store materials in the back of the facility, although most of it will sit on the roof.

Ralph Temple, Legal Counsel, commented that Joe Bristow of Duro-Last looked at the contracts before Ed sent them to him. Appropriate comments were made and it went very well.

## **NEW BUSINESS**

### A. Movement of Goodwin Trust out of Wells Fargo Bank to LPL Financial

Kory Billings reported that over the last few years they have been talking within the Investment Committee itself about the need for access and more information on our Trust Funds. Out of those that are with Wells Fargo the only one that we have complete control over is the Goodwin Trust.

We continually ask for more information from Wells Fargo and they are not as helpful in getting it to us and the Investment Committee has discussed moving those funds out of Wells Fargo over to LPL Financial. LPL Financial has had BMHDs other funds for 2 years and they have provided information in a very timely manner when we've asked for it.

The recommendation from the Investment Committee is to pull it out of Wells Fargo and move it over to LPL Financial. Alfonse Peterson mentioned that we have it set up on how we manage the funds with LPL Financial and they have been true in reporting with our rules.

Ralph Temple provided a brief history on the Ung Goodwin Fund. Wells Fargo did us a favor by accepting the money from the Goodwin Trust, as the amount is less than they would usually approve for their trust department. He is suggesting that if we do this to check with Wells Fargo Bank to make sure they are willing to transfer the money.

Ung Goodwin was the widow of a service person who lived in Atwater and she left all of her money to Bloss Hospital. The money to be used for seniors in the community and in her Will she said that she had no children. One turned up and BMHD settled with him for a small amount.

The Ung Goodwin Trust was for \$200,000. At the last meeting BMHD approved the income from the trust to go to CFHC for flu shots to the seniors. Over the years the amount of principle has dropped and BMHD has to take a mandatory percentage and spend it each year. Traditionally BMHD has given this to CFHC to administer flu shots and provider other senior care.

It is the recommendation of the Nominating Committee to move the Ung Goodwin Trust to LPL Financial. Ralph Temple, Legal Counsel, suggested getting additional information from Wells Fargo Bank as to whether there is any objection and what their fee percentage is and find out from LPL Financial what their fee percentage is prior to moving the funds.

The Board directed staff to do some investigating with Wells Fargo Bank.

#### B. Nomination of 2019 Slate of Officers

Alfonse Peterson reported that the Nominating Committee had met and made the following recommendation for the 2019 Slate of Officers. Chair, Kory Billings; Vice Chair, Glenn Arnold and Secretary / Treasurer, Al Peterson.

**A motion was made / seconded, (Lloyd Weaver / Glenn Arnold) to approve the recommendation of the Nomination Committee for the 2019 Slate of Officers. Kory Billings, Board Chair, Glenn Arnold, Board Vice Chair and Alfonse Peterson, Board Secretary / Treasurer. Motion carried.**

#### AGENDA FOR CLOSED SESSION

Kory Billings stated we will have a discussion on the Parlier project under Section 54954.5(h) Report Involving Trade Secret – Regarding New Services. Dawnita Castle, CFO, has been requested to attend.

**NEXT MEETING DATE**

The December 2018 Board of Directors Meeting will be held on Thursday, January 3, 2019 at 2:00 p.m. in the Board Room.

The December 2018 Finance Committee will also meet on Thursday, January 3, 2019 at 1:30 p.m. in the Board Room.

**ADJOURNMENT**

As there was no further business, the meeting adjourned into Closed Session at 2:46 pm.

The meeting reconvened into public session at 3:34pm and adjourned. No action taken.

Respectfully Submitted,

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Fily Cale  
Executive Assistant

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Alfonse Peterson  
Board Secretary



**BLOSS MEMORIAL HEALTHCARE DISTRICT, A Public Entity (BMHD)  
FINANCE COMMITTEE MEETING  
BOARD ROOM  
Wednesday, November 28, 2018  
1:30 p.m.**

Committee: Edward Lujano, CEO; Dawnita Castle, Chief Financial Officer;  
Fily Cale, Executive Assistant; Alfonse Peterson, Committee Chair  
and Glenn Arnold, Committee Member

Others Present: Kory Billings, Board Chair

Absent: None

**CALL TO ORDER**

Alfonse Peterson, Committee Chair, called the meeting to order at 1:30 p.m. in the Board Room.

**APPROVAL OF AGENDA**

**A motion was made/seconded, (Edward Lujano / Glenn Arnold) to approve the November 28, 2018 agenda as presented. Motion carried.**

**PUBLIC COMMENTS**

None.

**APPROVAL OF FINANCE COMMITTEE MINUTES**

A. October 25, 2018 Finance Committee Minutes, Exhibit 1

**A motion was made / seconded, (Edward Lujano / Glenn Arnold) to approve and accept the October 25, 2018 Finance Committee Minutes as presented, Exhibit 1. Motion carried.**

**REVIEW OF DISTRICT FINANCIAL STATEMENTS, EXHIBIT 2**

Dawnita Castle, CFO, report that the BMHD statements for October 2018 operating cash balance was at \$3, 306, 778 and Days Cash On Hand were at 734 days, not 634 as listed from the prior month. This excludes \$1,281 that was payable to the dental surgery centers.

During the month of October 2018 BMHD recorded total revenues in the amount of \$162,160 and total expenses, excluding depreciation in the amount of \$139,636. The depreciation expense

was at \$53,349 and recorded in Other Non-Operating Revenues was a loss of \$18,821 from the 2 investment accounts. Mrs. Castle spoke to Michael Muhareb of LPL Financial and he informed her that October 2018 had been a horrible month for the stock market.

BMHD had a total net gain before depreciation in the amount of \$3,704 and a net loss in the amount of \$49,645 after depreciation.

Mrs. Castle also reported that she had spoken to Eric from the State HELP Loan. She asked if the loan was reimbursable as we were starting the roof project. He informed her that they actually send the payments to the contractors and the soonest they could get BMHD in to a board meeting would be in January 2019. The project would be almost completed by then. She was able to provide a cash projection, which includes the \$1,749,000 roof payment.

### **SKDSC FINANCIAL REPORT, EXHIBIT 3**

Dawnita Castle reported that SKDSC had expenses in the amount of \$21,384 for October 2018.

**A motion was made / seconded, (Edward Lujano / Glenn Arnold) to approve and accept Review of District Financial Statements, Exhibit 2 and the SKDSC Financial Report, Exhibit 3. Motion carried.**

### **WARRANTS AND PAYROLL**

A. October 2018 Payroll, Electronic Payments & Check Register, Exhibit 4

**A motion was made/seconded, (Glenn Arnold / Edward Lujano) to approve and accept the October 2018 Total Payroll in the amount \$17,093.73 and Total Accounts Payable in the amount of \$752,876.93 for a total Grand Total Disbursement of \$769,970.66, Exhibit 4. Motion carried.**

### **DISCUSSION**

None.

### **AGENDA FOR CLOSED SESSION**

There was no Closed Session item(s) for discussion.

### **NEXT MEETING DATE/ADJOURNMENT**

The December 2018 Finance Committee meeting will be held on Thursday, January 3, 2019 at 1:30 pm.

Alfonse Peterson will not be attending the January 3, 2019 meeting.

As there was no further business, the meeting adjourned at 1:40 p.m.

Respectfully Submitted,

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Fily Cale  
Executive Assistant

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Alfonse Peterson  
Committee Chair

## CHIEF FINANCIAL OFFICER REPORT

BMHD had a total net gain before depreciation of \$44,896 for the month compared to a net loss of \$3,122 last year. Expenses include \$21,484 of SKDSC costs.

The November 30, Operating Cash Balance was \$3,215,282 and Days Cash On Hand was 748 Days\*. In October the DCH was 734 Days.

\* Days Cash on Hand (DCH) = Operating Cash / Average Daily Expense (excluding depreciation). DCH indicates Bloss's ability to cover operating expenses. The Benchmark for Health Centers is a minimum of 90 Days.

A summary comparison of operations for the month and the prior year is as follows :

	Nov-18	Nov-17	VARIANCE *	%	Y-T-D Nov-18	Y-T-D Nov-17	Y-T-D VARIANCE *	Y-T-D %
Net Patient Revenue	0	235,473	(235,473)	-100.00%	(44,688)	1,055,275	(1,099,963)	-104.23%
Other Operating Revenue	8,867	4,059	4,808	118.45%	(19,613)	10,789	(30,402)	-281.79%
Total Net Operating Revenue	8,867	239,532	(230,665)	-96.30%	(64,301)	1,066,064	(1,130,365)	-106.03%
Operating Expenses Excluding Depreciation	128,958	337,211	208,253	61.76%	728,053	1,675,524	947,471	56.55%
Net Operating Income (Loss) Before Depreciation	(120,091)	(97,679)	(22,412)	-22.94%	(792,354)	(609,460)	(182,894)	-30.01%
Net Non Operating-Gains/Losses	4,301	3,152	1,149	36.45%	(7,056)	14,918	(21,974)	-147.30%
Gain/Loss on Investments	0	(37,513)	(37,513)	100.00%	0	(238,974)	238,974	100.00%
CDSC Gain/Losses	160,686	128,918	(31,768)	-24.64%	775,573	641,174	134,399	20.96%
All Other Non-Operating Gains/Losses	164,987	94,557	(70,430)	-74.48%	768,517	417,118	351,399	84.24%
Total Net Non-Operating Income: Losses/Gains	44,896	(3,122)	48,018	-1538.05%	(23,837)	(192,342)	168,505	-87.61%
Total Net Income (Loss) Before Depreciation	52,428	59,178	(6,750)	-11.41%	269,591	298,295	(28,704)	-9.62%
Depreciation Expense	(7,532)	(62,300)	54,768	-87.91%	(293,428)	(490,637)	197,209	-40.19%
Net Income (Loss) After Depreciation								

\* Note: unfavorable variances are indicated by parenthesis ( ).

Bloss Memorial HealthCare District  
 Operations Summary Report  
 Five Months Ending November 30, 2018

**BMHD FULL TIME EQUIVALENTS SUMMARY :**

(See FTE report included in Financial Reports for detail)

	Nov-18	Nov-17	VARIANCE	%	Y-T-D Nov-18	Y-T-D Nov-17	Y-T-D VARIANCE *	Y-T-D %
<b>EMPLOYEE FTE'S</b>	0.30	14.01	13.71	97.86%	0.44	13.39	12.95	96.71%
<b>CONTRACT FTE'S</b>	3.28	3.39	0.11	3.24%	3.86	4.08	0.22	5.39%
<b>TOTAL FTE'S</b>	3.58	17.40	13.82	79.43%	4.30	17.47	13.17	75.39%

\* Note: unfavorable variances above are indicated by parenthesis ( ).

Full Time Equivalent - Employees for the month are 97.86% less than the prior year with 13.71 less FTE'S

The major (>1 fte) Total Employee FTE increases for the month are comprised primarily of the following :

Department	Cur. Mo. Increase (DECREASE)	YTD Increase (DECREASE)	Reason
CCDSC	13.71	13.09	Less Department
All other departments < 1 fte var	0.00	(0.14)	Various departments less than 1 fte variance.
	13.71	12.95	Brackets () indicate a decrease (favorable) variance

NOVEMBER PAYROLL, ELECTRONIC PAYMENTS  
& CHECK REGISTER

Bloss Memorial Healthcare District  
 Payroll, Accounts Payable and Funds Disbursements - Summary  
 Month of November-18

Payroll		\$9,780.24
<b>Total Payroll</b>		<b><u><u>\$9,780.24</u></u></b>

Accounts Payable:

A/P Checks	Bloss	<u>\$115,907.06</u>	<u>\$115,907.06</u>
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**BLOSS**

Auto Debits	\$132.24	
Electronic Payments to Castle on Payable	\$27,436.77	
Electronic Payments to DSCA	<u>\$263,597.53</u>	
Total Auto Debits and Electronic Transfers	<u><u>\$291,166.54</u></u>	

**Dental Surgery Center**

**Auto Debits - Old Account**

Bank Fees CCDSC Old Acct	11.50	
Bank Fees CDSC New Acct	<u>43.28</u>	
Total Auto Debits and Electronic Transfers	<u><u>54.78</u></u>	<u>\$291,221.32</u>

Electronic Payments - ACH	<u>\$0.00</u>		<u>\$0.00</u>
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<b>Total Accounts Payable</b>		<b><u><u>\$407,128.38</u></u></b>
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<b>Grand Total Disbursements</b>		<b><u><u>\$416,908.62</u></u></b>
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<b>BLOSS</b>	<b>Payroll Disbursements for</b>		<b>November-18</b>
	<b>Payroll dated</b>		
<b>Earnings</b>	11/05/18	11/20/18	Total
Regular			-
Overtime			-
Vacation			-
Sick			-
Holiday			-
Salary	4,333.33	4,333.33	8,666.66
Double Time			-
Call In			-
On Call			-
Other			-
			-
<b>Total</b>	<b>4,333.33</b>	<b>4,333.33</b>	<b>8,666.66</b>
			-
<b>Deductions</b>			-
FICA (+)	331.50	331.50	663.00
Insurance (-)	-	-	-
Emp Deduction(-)/Reimb(+)	-	-	-
Christmas Fund (-)			-
Process Fee (+)	356.79	93.79	450.58
			-
<b>Total</b>	<b>688.29</b>	<b>425.29</b>	<b>1,113.58</b>
			-
			-
<b>Net Payroll</b>	<b>\$ 5,021.62</b>	<b>\$ 4,758.62</b>	<b>9,780.24</b>

RUN DATE: 11/30/18  
 RUN TIME: 1608  
 RUN USER: COOKS

Castle Family Health Centers AP \*\*LIVE\*\*  
 CHECK REGISTER BY DATE

C  
 FROM 11/01/18 TO 11/30/18

DATE	CHECK NUM	VENDOR NUM	VENDOR NAME	STATUS	STATUS DATE	AMOUNT	
						ISSUED/ CLEARED	VOIDED/ UNCLAIMED
11/02/18	038113	B0060	GLENN ARNOLD	ISSUED	11/02/18	100.00	
			REMITTED TO: ARNOLD, GLENN				
11/02/18	038114	B0109	KORY BILLINGS	ISSUED	11/02/18	300.00	
11/02/18	038115	B0001	CARRIER CORPORATION	ISSUED	11/02/18	279.67	
11/02/18	038116	B0030	HD SUPPLY FACILITIES MAINTENANCE	ISSUED	11/02/18	366.90	
11/02/18	038117	B0225	HOFFMAN SECURITY	ISSUED	11/02/18	577.90	
11/02/18	038118	B0059	LLOYD WEAVER	ISSUED	11/02/18	100.00	
11/02/18	038119	K0003	M-D VENTURES	ISSUED	11/02/18	19102.14	
11/02/18	038120	B0017	MERCED COUNTY - CASTLE AIRPORT	ISSUED	11/02/18	2469.38	
11/02/18	038121	B0212	JAVIER L MENDOZA	ISSUED	11/02/18	2775.00	
			REMITTED TO: NATURAL GARDENS				
11/02/18	038122	B0064	PETERSON, ALFONSE	ISSUED	11/02/18	300.00	
11/02/18	038123	B0018	PG&E (0665563335-9)	ISSUED	11/02/18	16.58	
11/02/18	038124	B0019	PG&E (1832229927-4)	ISSUED	11/02/18	9.07	
11/02/18	038125	K0044	PG&E (8300477674-2)	ISSUED	11/02/18	192.65	
11/02/18	038126	B0260	ROBERT F. BOESCH	ISSUED	11/02/18	100.00	
11/02/18	038127	B0261	THE NEENAN COMPANY, LLLP	ISSUED	11/02/18	59.29	
11/02/18	038128	B0015	WINTON, WATER & SANITARY DISTRICT	ISSUED	11/02/18	72.80	
11/09/18	038129	K0035	CITY OF PARLIER	ISSUED	11/09/18	194.00	
11/09/18	038130	B0099	EMPLOYMENT DEVELOPMENT DEPT	ISSUED	11/09/18	16817.27	
11/09/18	038131	B0016	GUARDCO SECURITY SERVICES	ISSUED	11/09/18	11080.25	
11/09/18	038132	B0030	HD SUPPLY FACILITIES MAINTENANCE	ISSUED	11/09/18	243.51	
11/09/18	038133	B0241	HIGGS, FLETCHER & MACK LLP	ISSUED	11/09/18	60.00	
11/09/18	038134	K0034	JOE S RODRIGUEZ	ISSUED	11/09/18	375.00	
11/09/18	038135	B0218	JOHN P. NIEMOTKA	ISSUED	11/09/18	400.00	
			REMITTED TO: OCTANE ADVERTISING & DESIGN				
11/09/18	038136	B0014	PG&E (4705482162-5)	ISSUED	11/09/18	5139.33	
11/09/18	038137	B0042	RALPH TEMPLE	ISSUED	11/09/18	2272.50	
11/09/18	038138	B0013	WEST COAST GAS CO, INC.	ISSUED	11/09/18	1941.23	
11/15/18	038139	B0004	MIT PLUMBING	ISSUED	11/15/18	7966.12	
11/15/18	038140	K0057	SOCAL GAS (090 828 6930 7)	ISSUED	11/15/18	15.78	
11/21/18	038141	B0026	MERCED IRRIGATION DISTRICT	ISSUED	11/21/18	26262.06	
11/21/18	038142	B0027	CITY OF ATWATER (010448-000)	ISSUED	11/21/18	835.73	
11/21/18	038143	B0134	CITY OF ATWATER (020161-000)	ISSUED	11/21/18	654.34	
11/21/18	038144	B0132	CLARK PEST CONTROL	ISSUED	11/21/18	1156.00	
11/21/18	038145	K0003	M-D VENTURES	ISSUED	11/21/18	7432.82	
11/21/18	038146	B0025	MERCED IRRIGATION DISTRICT	ISSUED	11/21/18	349.17	
11/21/18	038147	B0133	MERCED/MODESTO COMMERCIAL SWEEPERS	ISSUED	11/21/18	240.00	
11/21/18	038148	B0091	OFFICE DEPOT	ISSUED	11/21/18	5644.57	
			REMITTED TO: OFFICE DEPOT (32544756)				
11/21/18	038149	B0229	SECRETARY OF STATE	ISSUED	11/21/18	6.00	
<b>TOTAL \$</b>						<b>115907.06</b>	

Bloss Memorial Healthcare District  
November-18

**Bloss Electronic Transfers**

**Bloss Auto Debits**

Bank Fees - CCDSC Old Acct	11.50
Bank Fees - CDSC New Acct	43.28
Bank Fees - Bloss	132.24
<b>Total</b>	<b><u>187.02</u></b>

Electronic Payments to Castle on Payable	27,436.77
Electronic Payment to DSCA	263,597.53
Electronic Transfer to LAIF	0.00
<b>Total</b>	<b><u>291,034.30</u></b>

<b>Grand Total</b>	<b><u>291,221.32</u></b>
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CASTLE FAMILY HEALTH CENTERS, INC REPORT

Castle Family Health Centers Inc  
 Operations Summary Report  
 Five Months Ending November 30, 2018

Total encounters for the month are 9,869 compared to 10,342 last year 4.57% decrease.

Department	Nov-18	Nov-17	VARIANCE	%	Y-T-D Nov-18	Y-T-D Nov-17	Y-T-D VARIANCE *	Y-T-D %
Castle Clinic	4,262	4,044	218	5.39%	21,734	19,203	2,531	13.18%
Specialty Clinic	536	613	(77)	-12.56%	2,886	3,157	(271)	-8.58%
Bloss Clinic	842	809	33	4.08%	4,959	4,185	774	18.49%
Winton Clinic	666	665	1	0.15%	3,125	3,741	(616)	-16.47%
Urgent Care	331	277	54	19.49%	1,507	1,377	130	9.44%
Lab	1,712	1,803	(91)	-5.05%	9,650	9,133	517	5.66%
Radiology	638	577	61	10.57%	3,156	2,693	463	17.19%
Behavioral Health	154	223	(69)	-30.94%	912	1,059	(147)	-13.88%
Adult Day Health Care	405	502	(97)	-19.32%	2,140	2,728	(588)	-21.55%
Optometry	249	458	(209)	-45.63%	1,612	2,317	(705)	-30.43%
Ophthalmology	74	371	(297)	-80.05%	1,505	1,741	(236)	-13.56%
<b>TOTAL ENCOUNTERS</b>	<b>9,869</b>	<b>10,342</b>	<b>(473)</b>	<b>-4.57%</b>	<b>53,186</b>	<b>51,334</b>	<b>1,852</b>	<b>3.61%</b>

Nov-18 Working Days 20 and 2 Holidays  
 Nov-17 Working Days 20 and 2 Holidays

NEW PATIENTS	Nov-18	Nov-17	VARIANCE *	%	Y-T-D Nov-18	Y-T-D Nov-17	Y-T-D VARIANCE *	Y-T-D %
	331	377	(46)	-12.20%	1,949	2,294	(345)	-15.04%

PARLIER SUBLEASE WITH  
DENTAL SURGERY CENTERS OF AMERICA

This item unavailable at this time

GENERATOR FOR  
PARLIER DENTAL SURGERY CENTER FACILITY

Energy Systems	\$68,947.00
Impact Electric	\$64,850.00
Tri Power Systems	\$62,525.00



**Date:** December 11, 2018

Bloss Memorial Healthcare District  
3605 Hospital Road, Ste A  
Atwater, CA 95301

559-593-5291 cell

Attn: David Thompson

Reference: Parlier Dental Surgery-Rev1 W/600A

Energy Systems is pleased to offer the following proposal for the above listed project and based on the below Bill of Materials.

Quantity 1 – Generac® Industrial diesel engine-driven generator set with turbocharged/aftercooled 6-cylinder 6.7L engine, consisting of the following features and accessories:

- Stationary Emergency-Standby rated
- 100 kW Rating, wired for 120/208 VAC three phase, 60 Hz
- Brushless Excitation
- Standard Weather Protective Enclosure, Steel
  - Industrial Grey Baked-On Powder Coat Finish
- UL2200
- EPA Certified
- H-100 Control Panel
  - Meets NFPA 99 and 110 requirements
  - Temp Range -40 to 70 degrees C
  - Digital Microprocessor:
    - Two 4-line x 20 displays, full system status
    - 3 Phase sensing, +/-0.25% digital voltage regulation
    - RS232, RS485 and Canbus remote ports
    - Waterproof connections
    - All engine sensors are 4-20ma for minimal interference
    - Programmable I/O
    - Built-in PLC for special applications
  - Engine function monitoring and control:
    - Full range standby operation; programmable auto crank, Emergency Stop, Auto-Off-Manual switch
    - Isochronous Governor, +/-0.25% frequency regulation
    - Full system status on all AC output and engine function parameters
    - Service reminders, trending, fault history (alarm log)
    - I2T function for full generator protection
    - Selectable low-speed exercise
  - HTS transfer switch function monitoring and control
  - 2-wire start controls for any 2-wire transfer switch
- Standard MLCB, 80% rated thermal-magnetic
  - 400 Amp



- 21 Light Annunciator - Surface
- Battery Charger, 10 Amp, NFPA 110 compliant, installed
- 110 AH, 925 CCA Group 31 Battery, with rack, installed
- Coolant Heater, 1500W
- 24" 220 Gallon Double-Wall UL142 Basetank
  - Mechanical fuel level indicator gauge
  - Electronic fuel level sender
  - Emergency Vent
- 3 Owner's Manuals
- 120V GFCI and 240V Outlet
- Engine Run Relay
- Standard 2-Year Limited Warranty
- SD0100GG176.7D18HBYY3

Quantity 1 – Generac® GTS Series Automatic Transfer Switch consisting of the following features and accessories:

- **600 Amp, 3 Pole**, 120/208 VAC three phase, 60 Hz, with 2-Wire Start Circuit
  - Utility Voltage Sensing Controls:
    - Adjustable Drop-out and Pick-up
    - Adjustable Utility Interrupt Delay
  - Adjustable Logic Controls:
    - Minimum Standby Voltage
    - Minimum Standby Frequency
    - Engine Warmup
    - Inphase Monitor
    - Time Delay Neutral
    - Return to Utility
    - Engine Cooldown
    - Transfer on Exercise
- Double set of Auxiliary Contacts
- UL 1008 Listed, CSA Certified
- NEMA 3R Enclosure
- Std set of 3 Manuals
- 2-Year Basic Warranty
- GTS060N-3G2LDNCY

**Installation:**

Install Generac 100kW generator and transfer switch

- Install all necessary electrical for generator operation
- Install Remote Monitoring Panel as per OSHPD specifications at interior of building
- Install area lighting as required
- Install safety equipment as required
- Provide factory generator startup and training by factory personnel

**Pricing on above Generator, Switch and Installation.....\$68,947.00**

**Options:**

\* Optional 5 Gal. spill containment & vents for base tank, *if* required  
**Add \$3,703.00 (Advance notification required prior to final order)**

\* Optional Pressure test of tank "at site", *if* required **Add \$3,525.00**

**Notes**

Estimated Delivery Lead Time:9-12 Weeks (Not including transportation time)  
Estimated Submittal Lead time:1-2 Weeks  
Fuel and Taxes are not included in the above pricing, unless otherwise stated above

**Terms and Conditions**

1. All prices are FOB job site. Off-loading and placement of equipment is by Energy Systems.
2. Price quoted is valid for 45 days and subject to reconfirmation.
3. Energy Systems terms are payment in full prior to shipment unless credit is approved.
4. Credit is subject to approval by Energy Systems upon receipt of completed Energy Systems business credit application, prevailing signed terms and conditions, and prelim notice information.
5. With approved credit all products are invoiced from date of shipment and are payable Net 30 days.
6. 1.5% per month finance charge will apply on past due accounts - annual rate of 18%.
7. Manufacturer lead time to be confirmed upon approved release for production letter and receipt of ES approved PO/order.
8. Equipment cannot be held by Energy Systems or its suppliers without prior arrangement.
9. Any orders changed or canceled after 14 days from confirmation of order will be subject to change or cancellation fees.
10. No taxes, permits, fuel or license fees are included unless specified otherwise in this quote.
11. All other standard Energy Systems terms & conditions apply.
12. Terms and conditions described in any purchase order and/or contract are incorporated only to the extent that such are consistent with the terms and conditions hereof.

**Sincerely,**

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Roger Martin  
Sales  
Energy Sys West Coast  
209-870-1900  
rmartin@espowergen.com

**Acceptance of Quote**

Purchase orders for equipment or services on this quotation indicates acceptance of the conditions of sale listed above.

Please return a signed copy of this quote as acknowledgement of receipt.

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Print Name

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Sign Name Date

**Customer Signature**



Central Valley Children's Dental Surgery Center  
145 S. Newmark Ave.  
Parlier, CA 93648  
Attn: David Thompson

### Emergency Power System Proposal

We are pleased to provide Bloss Health an emergency generator and transfer switch system for your facility in Parlier, CA. Listed below are equipment that we are proposing for the project.

HiPower Generators 100kw Diesel Generator, 120/208v 3phase, Weather Housing  
Eaton Automatic Transfer Switch, 400A, 120/208v 3ph, 4wire, N3R enclosure

1. Install HiPower 100kW generator and transfer switch
2. Install all necessary electrical for generator operation
3. Install Remote Monitoring Panel as per OSHPD specifications at interior of building
4. Install area lighting as required
5. Install safety equipment as required
6. Provide factory generator startup and training by factory personnel

**Total for project with sales tax                    \$ 64,850.00**

Additional Options if required by AHJ

Generator 12' fuel tank vent and 5gal spill containment	\$ 3,703.00
SJVAPCD Air Board Permit	\$ 3,125.00

We have not included any required city/county permits nor drawings for the project. This will be estimated and approved before proceeding once we have met with the city of Parlier. Any engineering required by AHJ will be estimated as well.

We look forward to working with you on this project. Should you have any questions, please contact me at any time,

Thank you,

Mark Fullard,  
IMPACT ELECTRIC  
2012 Kenall Ave  
Modesto, CA 95355  
209-262-8193  
C-10 Lic 941384





Central Valley Children’s Dental Surgery Center  
145 S. Newmark Ave.  
Parlier, CA 93648  
Attn: David Thompson

**Emergency Power System Proposal**

Tri Power Systems is pleased to provide you the quote for installation of the generator system to supply emergency backup power for the dental surgery center in Parlier, CA.

**Equipment:** Generac 100kW Diesel Generator, 120/208V 3ph, Weather Enclosure, MLCB, Block Heater, Battery Charger, 24hr Sub-Frame Fuel Tank, NFPA110 Remote Annunciator and Remote E-Stop; Generac Automatic Transfer Switch GTS series 400amp, 120/208V 3ph, 3 pole N3R Enclosure

- Provide and Install in original location (1) Generac 100kW generator and transfer switch
- Provide and Install all necessary conduits and new conductors between generator, transfer switch, emergency load center and main distribution panel
- Provide and Install (1) remote annunciator at nurse’s station with necessary conduits and conductors
- Provide and Install required lighting in generator area as required by OSHPD
- Provide and Install (1) generator E-Stop controller outside of fenced area at man gate
- Provide initial fill of diesel fuel tank
- Perform generator startup with testing and customer training (1 day)

Equipment, Materials, Labor, and Tax -	<b><u>Total \$ 62,525.00</u></b>
Generator 12’ vent and 5 gal spill containment (if required)	<b>\$ 3,594.00</b>
SJVAPCD Air Board Permit (required before generator install)	<b>\$ 2,895.00</b>

**Notes:**

1. This document shall become part of the original contract
2. Quotation is valid for sixty (60) days

**Exclusions:**

1. OSHPD required architecture approved drawings and permits
2. Performance and Payment Bonds
3. Premium Time – All Work to be done during Normal working days M-F 7:30-4:00
4. Temporary Facilities

Sincerely,

Nick Nickerson  
Tri Power Systems  
nnickerson@tri-powersystems.com  
209-576-7252 office  
209-324-6062 cell